

**U.S. Army Program Executive Office
Enterprise Information Systems (PEO EIS)**



And



**U.S. Army Computer Hardware, Enterprise Software, and Solutions
(CHES)**

**Information Technology Enterprise Solutions 3 Services
(ITES-3S)**

**IT Enterprise Services and Solutions, LLC (ITES
Solutions) ITES-3S Ordering Guide**

December 19, 2018

IDIQ Contract #: W52P1J-18-D-A030



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Document Approval

According to the authority of the undersigned, this document is approved for use according to its stated purpose.

Gary Rouse, ITES Solutions ITES-3S Program Manager

Date

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Revision History

Version	Date	Description of Changes
0.0	12/19/18	Draft

1. INTRODUCTION

IT Enterprise Services and Solutions, LLC (*ITES Solutions*) is a prime contractor on the Information Technology Enterprise Solutions 3 Services (ITES-3S) Multiple Award Indefinite Delivery Indefinite Quantity (MA IDIQ) contract vehicle. ITES-3S is the Army's primary source of IT-related services worldwide. The objective of the ITES-3S contract vehicle is to meet the Army's enterprise infrastructure and infostructure goals with a full range of innovative, world-class Information Technology (IT) support services and solutions at a fair and reasonable price. *ITES Solutions'* extensive and affordable IT services and solutions are fully aligned with this objective.

2. PURPOSE

This *ITES Solutions* Ordering Guide establishes guidance for accessing *ITES Solutions'* robust and mission enhancing services and solutions in support of ITES-3S requirements.

3. REFERENCES

- ITES-3S Ordering Guide 28 NOV 2018

4. CONTRACT OVERVIEW

4.1 MISSION

ITES-3S enables a broad range of enterprise-level support services for compliant, state-of-the-market, sustainable, supportable, and interoperable LandWarNet (LWN) IT service solutions worldwide for the Army, other DoD agencies, and all other Federal agencies, including locations CONUS, OCONUS, and warzone areas. Additionally, ITES-3S includes the services and solutions necessary for the Army and other services to transition from current service-centric information environments to the enterprise Joint Information Environment (JIE) as directed by the DoD Chief Information Officer (CIO).

4.2 SCOPE

ITES-3S encompasses a full range of innovative, world-class information technology support services and solutions at a reasonable price. Firm Fixed Price (FFP), Time and Materials (T&M), and Cost Reimbursement (CR) Task Orders (TOs) are authorized under this contract. Contract Line Item Numbers (CLINs) address the following services:

- IT solution services
- IT Subject-Matter Expert (SME)
- IT Functional Area Expert (FAE)
- Incidental construction
- Other direct costs
- IT solution equipment
- Travel and per diem
- IT solution software
- IT solution – Other Direct Costs (ODCs)

4.3 TERMS AND PROVISIONS

Exhibit 1 summarizes the major ITES-3S contract terms and provisions.

Contract Terms	ITES-3S
Contract Maximum	<ul style="list-style-type: none"> • \$12,100,000,000 • The contract maximum represents the total requirement for the life of the contract (including options, if exercised)
Period of Performance	<ul style="list-style-type: none"> • 9 Years: <ul style="list-style-type: none"> ○ One five-year base Ordering Period ○ Four one-year Ordering Period options (if exercised)
Pricing Structure	<ul style="list-style-type: none"> • Firm Fixed Price (FFP) • Time and Materials (T&M) • Cost Reimbursable (CR)
Performance-Based Contracting	<ul style="list-style-type: none"> • Preferred method for acquiring services
Fair Opportunity to be Considered	<ul style="list-style-type: none"> • Subject to FAR 16.505
Ordering Guidance and Process	<ul style="list-style-type: none"> • See Chapter 3 Ordering Guide (Ordering Guidance) in the ITES-3S Ordering Guide dated 28 NOV 2018

Exhibit 1: ITES-3S Contract Terms and Provisions

5. CONTRACT INFORMATION

Exhibit 2 highlights the most salient parameters of *ITES Solutions*' ITES-3S IDIQ contract.

Parameter	Value
Contract Number	W52P1J-18-D-A030 (Unrestricted Pool)
Period of Performance	Base Period: 09/25/2018 – 09/24/2023 (5 Years) Option Period 1: 09/25/2023 – 09/24/2024 (1 Year) Option Period 2: 09/25/2024 – 09/24/2025 (1 Year) Option Period 3: 09/25/2025 – 09/24/2026 (1 Year) Option Period 4: 09/25/2026 – 09/24/2027 (1 Year)
IDIQ Ceiling	\$12,100,000,000
Contract Types	Firm Fixed Price (FFP); Cost Reimbursable (CR), and Time and Materials (T&M)
Offeror Participation	IDIQ Awardees must bid at least 30% of all TO RFPs annually
Benefits	<ul style="list-style-type: none"> • Ordering is open to the Army, DoD, and other Federal Agencies • Five-year base period plus four 1-year option periods • No associated usage fees

Exhibit 2: ITES Solutions IDIQ Contract Information

6. SERVICES OFFERED

ITES Solutions offers services and solutions across 100% of the ITES-3S Task Areas:

- Cybersecurity Services;
- Information Technology Services;
- Enterprise Design, Integration and Consolidation Services;
- Network/Systems Operation and Maintenance Services;
- Telecommunications/Systems Operation and Maintenance Services;
- Business Process Reengineering Services;
- IT Supply Chain Management Services; and
- IT Education & Training Services.

7. ITES SOLUTIONS VALUE PROPOSITION

ITES Solutions is a highly experienced IT solutions provider abundantly qualified to achieve a secure, reliable, economical, net-centric, and interoperable enterprise that enables the Warfighters to achieve information dominance, enhance mission effectiveness, and reduce decision cycles. As your partner, we deliver sustainable, full life-cycle, performance-driven, best practices-based, responsive, and affordable services worldwide. Our proven experience yields low-risk solutions. Our robust Small Business team brings innovation and agility.

8. ITES SOLUTIONS TEAM COMPOSITION

8.1 JOINT VENTURE MEMBERS

ITES Solutions is an unpopulated Large Business Joint Venture (JV) consisting of four Federal IT contractors, collectively representing over 3,000 employees with ITES-3S relevant skills:

- AASKI Technology, Inc. (AASKI),
- Huntington Ingalls Industries-Mission Driven Innovative Solutions, Inc. (HII-MDIS),
- Enterprise Information Services, Inc. (EIS), and
- NetCentrics Corporation (NetCentrics).

All four companies collectively serve as the prime. EIS is the Managing Member for purposes of invoicing and providing the Government with a single communications point-of-contact. Each JV member is individually delivering a full range of Army/DoD/Intelligence Community (IC) Command, Control, Communications, Computers, and Information Management (C4IM) missions worldwide, including in warzone areas, under similar IDIQ contracts with an aggregate Task Order (TO) awarded value of over \$2.8 billion.

8.2 SUBCONTRACTORS

Exhibit 3 lists *ITES Solutions'* ITES-3S subcontractor teammates, all of which are Small Business concerns.

Full Company Name	CAGE Code	Small Business Categories				
		SDB	WOSB	HUBZone	VOSB	SDVOSB
AARMOR Technologies	601U5				X	X
Altagrove	7DSA0	X	X			
Cogent Solutions	1SJL7	X		X	X	X
Criterion Systems	8APE0					
Crowned Grace International	3YTX0	X	X		X	
Eagle Horizon Group, LLC	6FBF0	X	X		X	X
Federal Street Consulting	71UF3				X	X
Federated IT	3AX12	X			X	X
First Division Consulting, Inc.	63WN8	X			X	X
Intepros Federal	64VX5				X	X
Impact Resources Technologies	1S3J7					
NextGen Federal	686U7			X		
Spatial Front, Inc.	5XGW3	X	X			
SupInf Technologies, LLC	5SY77	X				
Synergetic Information Systems, Inc.	531D9					
Nova International Telnet, Inc.	5Z0E4	X	X			
The Informatics Applications Group	3CSK4		X			
Trident Technologies, LLC	4UMJ6	X	X			

Exhibit 3: ITES Solutions’ ITES-3S Subcontractor Teammates

9. SECURE REQUIRED PERSONNEL

We provide a responsive IDIQ management team, including a highly experienced and fully empowered IDIQ Program Manager, a Deputy IDIQ Program Manager, and a dedicated IDIQ Program Management Office (PMO), to effectively and efficiently manage the ITES-3S IDIQ contract and provide oversight of each Task Order (TO). Our multi-disciplined PMO includes support for contracts and subcontracts administration, Human Resources (HR), security clearances, Quality Assurance (QA), and Customer Relationship Management (CRM). Our ITES-3S PMO team is fully staffed in all of these functions, ensuring responsive ITES-3S support. Our Resource Allocation Board (RAB) provides workforce planning, recruiting, and training to ensure that we secure all required personnel for each awarded task order in a timely fashion.

Our *ITES Solutions’* IDIQ Program Manager, Mr. Gary Rouse (PMP, ITIL, DAWIA II, PE), with over 30 years of managerial experience, leads our IDIQ contract operations in support of worldwide DoD missions. Mr. Rouse has full responsibility and authority for the entire program and reports directly to the chairman of the JV, Mr. Vinod Goyal. Please reference the next section for all of our ITES-3S IDIQ Contract PMO Points-of-Contact.

10. PROGRAM MANAGEMENT TEAM POINTS OF CONTACT

Exhibit 4 provides the contact information for our key principles on our ITES-3S PMO Leadership team.

Point-of Contact	Role	Phone	Email
Gary Rouse	<i>ITES Solutions</i> IDIQ PM / EIS Lead	703-752-5582	Grouse@goeis.com
Scott Regel	Senior VP Contracts	703-752-5527	SRegel@goeis.com
Bonnie Grishkat	Facility Security Officer	703-752-5541	EISsecurity@goeis.com
	AASKI Lead		
	NetCentrics Lead		
Page Nowland	HII-MDIS Lead	703-539-3056	Page.nowland@hii-tsd.com

Exhibit 4: ITES Solutions’ ITES-3S Program Management Team

11. SECURITY CLEARANCES

EIS, the Managing Member of *ITES Solutions*, in coordination with our fellow JV member corporate security offices, ITES-3S security officials, and the Defense Security Service (DSS), processes the initiation and adjudication within the Joint Personnel Adjudication System (JPAS) of all required personnel security clearances for our awarded ITES-3S task orders. Our Facility Security Officer (FSO) also coordinates with the security offices for each of our task order customers to obtain Common Access Card (CAC) badge access for building entry and access to network systems for our employees within the physical security tools and procedures at each local command, including the Army Centralized Contractor and Security (ACCS) portal tool.

12. ORDERING PROCEDURES

Customers desiring access to *ITES Solutions’* ITES-3S services and solutions offering should follow the Task Order Request (TOR) ordering procedure detailed in Chapter 3 (ITES-3S Ordering Guidance), Paragraph 8 (Ordering Procedures) in the ITES-3S Ordering Guide dated 11/28/2018 or thereafter. The output of this ordering procedure is a Task Order (TO) Request-for-Proposal (RFP) to which *ITES Solutions* can respond with a TO proposal for consideration by the appropriate Source Selection Board. The ITES-3S Ordering Guide can be found on the CHES IT e-mart website (please reference the next section for the link). CHES IT e-mart is an e-commerce system that facilitates ordering under the ITES-3S IDIQ contract, decreasing overall acquisition time.

All DoD and other Federal agencies are authorized to use ITES-3S contracts to satisfy their IT requirements. Working in partnership with the prime contractors, CHES manages the contracts in coordination with the Army Contracting Command - Rock Island (ACC-RI) Contracting Center. Through the use of ITES-3S, users have a flexible means of meeting IT service needs quickly, efficiently, and cost-effectively. Orders may be placed by any contracting officer from the aforementioned agencies. There is no fee to place orders against the ITES-3S contract.

13. LINK TO CHESS IT E-MART

The CHESS IT e-mart website is <https://chess.army.mil>.

14. PRICES FOR SERVICES

ITES Solutions' ceiling rates for all ITES-3S labor categories can be found at the above referenced CHESS IT e-mart website.

15. WE WOULD LIKE TO HEAR FROM YOU

ITES Solutions welcomes your inquiries and are happy to answer any questions you may have. Please contact any of our POCs listed in **Exhibit 4** so that we can better understand your requirements. Also, for additional information, please visit our ITES-3S website at the following URL:

<http://goeis.com/ites-3s/>

ITES Solutions, LLC offers low-risk services and solutions to enhance network connectivity between our Army and mission partners and empower Soldiers to achieve mission success. Our extensive experience across the full IT System Development Life Cycle (SDLC) for the Army, Navy, Air Force, Marines, Defense Intelligence Agency, Department of Homeland Security, Defense Information Systems Agency, and other Federal Agencies yields mature capabilities relevant to countering today's national security threats while facilitating joint operations and interoperability.